Buy discounted advertising in ELECTRICAL CONTRACTOR’s special NECA 2020 LIVE issue.

Here’s the deal: Buy advertising space in the September 2020 ELECTRICAL CONTRACTOR print issue at your regular earned-frequency rate and get another same-size ad unit at a 50% discount!

The first ad appears in the September issue, and advertisers can choose the September, October, November or December 2020 issue for your second discounted ad. Both ad units must be larger than a quarter-page and must be full-run, meaning regional inserts, Marketplace and Quarter-Page Bundle promotions are excluded.

Note: The 50% discount applies only to the individual advertising company, not to other separate divisions of the parent corporation. Furthermore, this promotion may not be applied retroactively to existing agreements or contracted advertisements. Only additional advertising space is eligible for the promotional pricing.

Contact your marketing representative to learn more:

MIDWEST  Donna Harbacek  •  417-559-3207  •  donna@hbrmediasales.com
NORTHEAST  Denis O’Malley  •  203-356-9694 x13  •  denis@nelsonmiller.com
SOUTH  Gary Lindenberger  •  281-855-0470  •  gl@lindenassoc.com
Lori Gernand  •  281-855-0470 x 11  •  lg@lindenassoc.com
SOUTHEAST/MID-ATLANTIC  Doug Fix  •  770-740-2078  •  dfix@bellsouth.net
WEST  Frank Dantona  •  805-520-2836  •  fmdmedia@spacesales.com
The official NECA 2020 LIVE Guide gives you the opportunity to reach thousands of contractors responsible for more than 40% of the total industry dollar volume. It will be included with the September 2020 issue of ELECTRICAL CONTRACTOR magazine.

Guide

The NECA 2020 LIVE Guide is a handy booklet full of the most need-to-know info, including the trade show exhibitors and schedule-at-a-glance. Packed full of information, this premier advertising opportunity is available to exhibitors, NECA chapters and advertisers in the September issue of ELECTRICAL CONTRACTOR.

Buy a quarter-page (or larger) ad in the September issue of ELECTRICAL CONTRACTOR and you can receive a special pricing discount on your NECA

<table>
<thead>
<tr>
<th>AD SIZE</th>
<th>SEPTEMBER ADVERTISER</th>
<th>REGULAR RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>half-page</td>
<td>$1,600</td>
<td>$2,500</td>
</tr>
<tr>
<td>full page</td>
<td>$4,500</td>
<td>$6,000</td>
</tr>
<tr>
<td>back cover</td>
<td>$6,000</td>
<td>$8,000</td>
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<tr>
<td>2-pg. spread</td>
<td>$10,000</td>
<td>$12,500</td>
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</tbody>
</table>

Showstopper Showcase

Promote your entries into the NECA Showstopper Showcase with a paid product listing in ELECTRICAL CONTRACTOR’s September 2020 issue. The Showstopper Showcase will deliver your product information to more than 80,000 electrical contractors across the country. Send a product description (up to 100 words) and a high-resolution photo. Include as many products as you would like in the print and digital Showstopper Showcase for a low rate of $800 net each.

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WEST  Frank Dantona • 805-520-2836 • fmdmedia@spacesales.com
ADVERTISING SPECIFICATIONS
Advertising should follow the guidelines below. Should you have questions on the design of your ad, contact Andrea Klee at andrea.klee@necanet.org or Dominique Minor at dominique.minor@necanet.org.

MATERIAL SPECIFICATIONS
Electronic files
High-resolution, print-ready PDFs are preferred and must meet printer specs (see below for some important file points). Electronic files must be emailed as an attachment (no .zip files) or sent through Dropbox to Dominique Minor: dominique.minor@necanet.org.

1. All files should be built according to the final trim size. See trim sizes below. Guide ads should include an additional 1/8-inch bleed on all four sides. All live matter or type should be at least 0.5 inches inside the trim size.

2. Files must be ready for high-resolution output (at least 300 dpi) and may not contain low-resolution images.

3. All fonts used to produce the PDF must be embedded in the file in which they are used.

5. Please convert all RGB and PMS colors to CMYK before writing PDF files. Our system will convert RGB to CMYK, but the result might be different than expected. Incorrect distiller job options can cause CMYK to convert to RGB.

Insertion orders and ad materials due Aug. 5.

Send insertion orders and materials to Dominique Minor at dominique.minor@necanet.org or call at 301.215.4502.

<table>
<thead>
<tr>
<th>Trim Size</th>
<th>WIDTH (inches)</th>
<th>DEPTH (inches)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FULL PAGE</td>
<td>7</td>
<td>10</td>
</tr>
<tr>
<td>FULL PAGE W/BLEED</td>
<td>8.375</td>
<td>11.125</td>
</tr>
<tr>
<td>2-PAGE SPREAD W/BLEED</td>
<td>16.5</td>
<td>11.125</td>
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<tr>
<td>1/2 PAGE ISLAND</td>
<td>4.5</td>
<td>7.375</td>
</tr>
<tr>
<td>1/2 PAGE HORIZONTAL</td>
<td>7</td>
<td>4.875</td>
</tr>
<tr>
<td>1/2 PAGE VERTICAL</td>
<td>3.3125</td>
<td>10</td>
</tr>
</tbody>
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WEST Frank Dantona • 805-520-2836 • fmdmedia@spacesales.com
**Preview E-Newsletters**

Sept. 21: General overview—a preview of NECA 2020 LIVE, including details about the layout, events, and schedule

Sept. 28: The NECA Showstopper Showcase—a listing of exhibitor’s products

**The Official NECA 2020 LIVE Daily**

Oct. 7, 8 and 9: Daily recaps

**Advertising Opportunities**

Advertisements will run in every newsletter as part of the program. Advertisers are also invited to send news, product announcements and event details; however, inclusion is limited by space and editorial discretion.

- Top leaderboard banner: Advertiser supplies a 650 x 80 image. **$1,600 net**
- Text ads: Advertiser supplies up to 50 words of text, a 125 x 125 image and a website URL. Text ads run between content. **$1,600 net**
- Tower ads: Advertiser supplies a 200 x 400 image. **$1,600 net**
- NECA Showstopper Showcase listings: Advertiser supplies product name, 50 words of text, an image sized 125 x 125 and a website URL. Only available in Sept. 28 e-Newsletter. **$575 net per product**
- Special-edition buyout: Buy a leaderboard, tower or text ad position in three e-newsletters and get one free! Does not include product listings. **$4,800 net for four e-newsletters.**

Send insertion orders and materials to Dominique Minor at dominique.minor@necanet.org or call at 301.215.4502.

**Contact your marketing representative to learn more:**

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