

NECA 2020 LIVE
OCTOBER 6-8, 2020

POST SHOW REPORT

NECA
2020 
LIVE

sponsored by

POWERING
CHICAGO 
IBEW 134/NECA

BETTERCONSTRUCTION.
BETTERCAREERS.
BETTERCOMMUNITIES.

**NATIONAL ELECTRICAL CONTRACTORS
ASSOCIATION**

Contact us at 770-632-0044 or
exhibitsales@necanet.org
www.necaconvention.org

The Event

NECA is the voice of the \$171 billion electrical construction industry that brings power, light, and communication technology to buildings and communities across the U.S. NECA contractors are the technical professionals responsible for the most innovative and safest electrical construction in the U.S.

The National Electrical Contractors Association (NECA) opens its doors each year and invites all aspects of the electrical industry to meet and discuss the growing opportunities in electrical construction work.

We're sensitive to the fact that manufacturers and distributors have been hit hard due to the pandemic. Sales are down and tough decisions have been made.

However, most of our contractors' projects have been deemed "essential work". They need your products, services and solutions. So, NECA transitioned to an affordable way for exhibitors to connect with thousands of customers and highly qualified prospects through NECA 2020 LIVE.

The following statistics and facts are based on the three LIVE days, October 6-8. The On-Demand site is has been extended for attendees through December 31, 2020.



The Attendee

Size of Attending Firms

(by number of employees)

500 or more	20%
250 - 499	11.56%
100 - 249	17.78%
50 - 99	17.79%
20 - 49	11.11%
11 - 19	8.44%
1-10	6.67%

The Facts

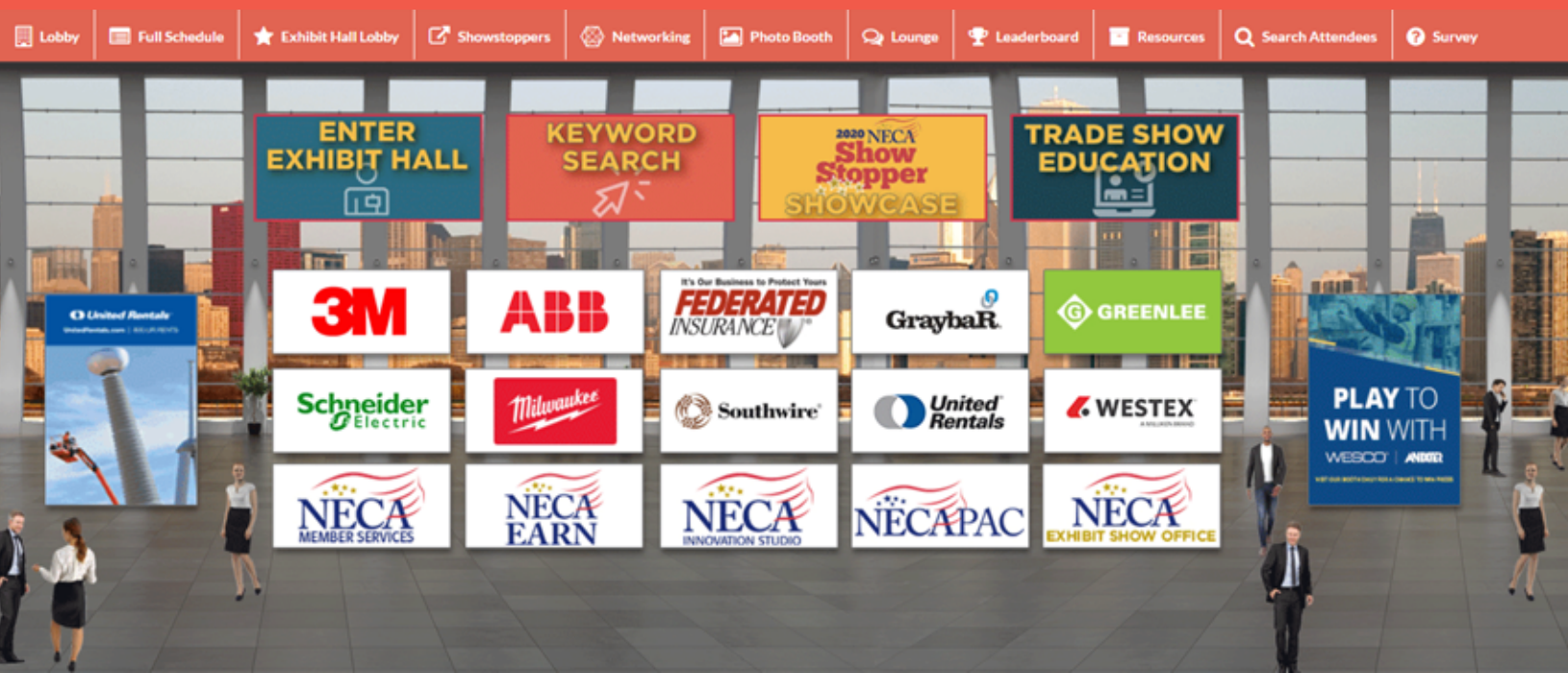
69% of attendees ranked NECA 2020 as "Excellent" or "Very Good" and an additional **20%** rated it a "Good" experience.

8 out of 10 attendees are either solely responsible for making purchasing decisions or are part of the decision-making team.

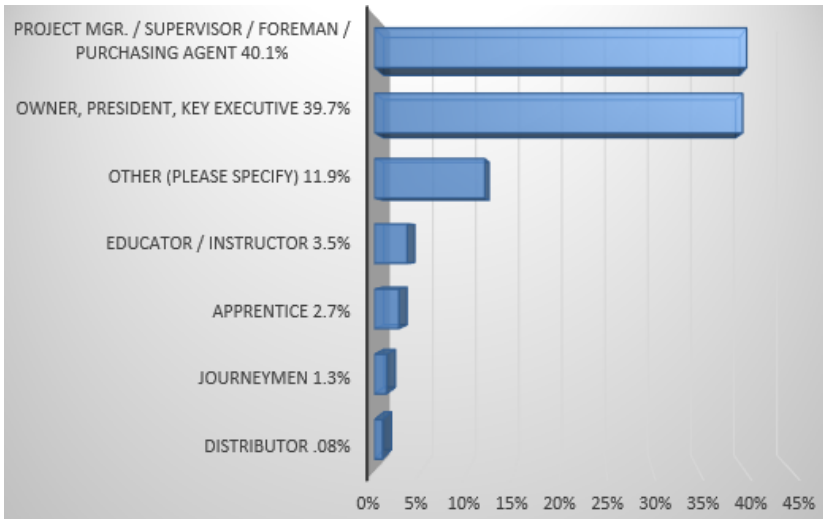
40% of attendees have never attended a NECA Show before indicating new prospects for exhibitors.

41% of attendees are "Highly Likely" to purchase a product or service seen during NECA 2020 LIVE. An additional **42%** are "Somewhat Likely" to make a purchase within the next 12 months.

NECA 2020 LIVE Attendee Survey Results



Describe Yourself



"NECA Live offered a unique opportunity to be able to chat directly with company representatives at the virtual trade show. Though we were unable to be there in-person, this provided a great alternative that gave you a chance to hold an uninterrupted one on one conversation with the vendor you wished to talk to."

Johnny Dyke, President, DC Electric

"Ok. Going to straight out say that I am quite surprised and my expectations far exceeded."
Michael Abbey, United Rentals

"I can be 'virtually' challenged on a Zoom call and could not imagine how this whole NECA 2020 Live would come together. I am so amazed! I cannot comprehend the amount of talent and hard work it had to take behind the scenes to make it appear seamless at my desk. My congratulations and thanks to all who made it possible and showed the world why NECA is the premier association for electrical contractors. Proud to be a member!"

Wes Anderson, President/CEO, Anderson Electric, Inc.

"We truly enjoyed being a part of NECA 2020 Live. Hats off to you and your team for making it such a successful show. I know the attendees had an amazing time as well."

Samantha Jandrisch, eSUB Construction Software

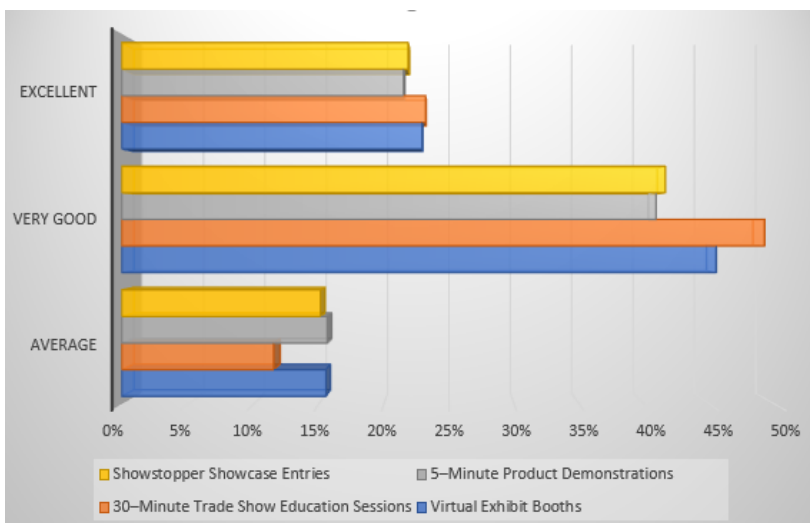
"We got a ton of emails out to NECA 2020 LIVE attendees interested in software and have a great open/click rate."

Jasmin Weideling, BuildOps

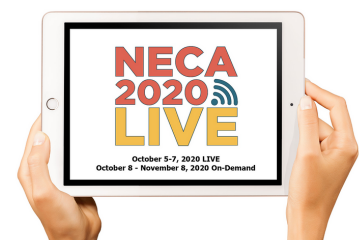
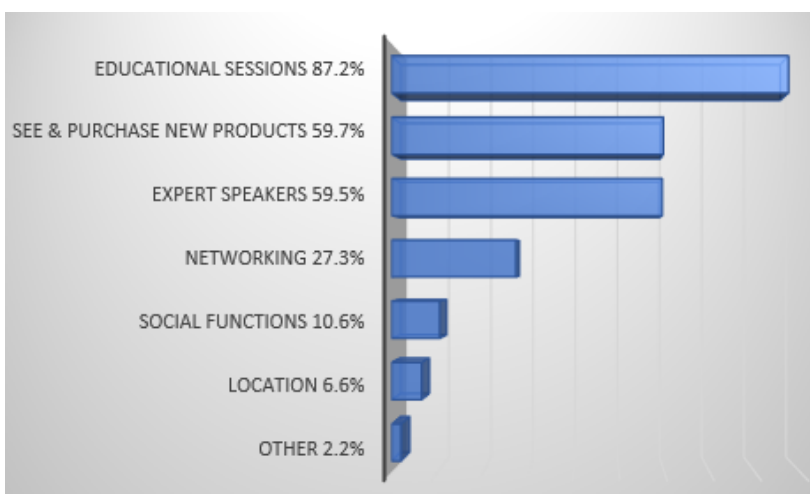
"I would be remised if I didn't mention how incredible the NECA Live was – I thought you and the NECA Exhibit team did a marvelous job. I can't imagine the time and the effort that went in it. Thank you and congrats!"

William Munkres, DEWALT

Rate the Following



Important Reasons for Attending NECA 2020 LIVE



What Products & Services are You Looking to Purchase within the Next 12 Months? (check all that apply)

Audio	9.25%	Fire/Life Safety	22.47%	Pre-Fab/Con-Mfg.	30.84%
Back up Power	16.30%	GPS	3.52%	Project Management	40.09%
Back up power/ Generators	23.35%	Grounding & Bonding	18.50%	Publications	6.61%
BIM	22.47%	Hand	6.17%	Rental Equipment	17.62%
Boxes & Enclosures	27.75%	Insurance	4.41%	Retirement	7.05%
Building Automation & Controls	19.38%	Jobsite	18.06%	Safety Equipment & Apparel	25.11%
CAD	18.06%	Labels/Marking systems	14.10%	Safety PPE	33.92%
Circuit Protection	16.30%	Ladders, Lifts & Platforms	21.15%	Security Systems	13.22%
Codes, Standards, Certifications	21.15%	Lamps	10.57%	Services	10.13%
Computer Hardware & Equipment	11.01%	LED Lighting	36.56%	Software	21.59%
Conduit, Raceway, Wireway	30.84%	Lighting & Controls	35.68%	Solar Energy / Photovoltaics	16.74%
Connections & Terminations	18.50%	Lighting Retrofits	19.82%	Switches & Switchgear	20.70%
Consulting	4.85%	Live Line Tools & Equipment	7.93%	Technology	27.75%
Data Centers	10.13%	Low Voltage	21.59%	Testing Equipment	24.67%
Design	12.78%	Maintenance/Service	16.30%	Tools	48.46%
Distributor	11.89%	Motors & Motor Controls	11.45%	Training	29.96%
Electrical Vehicle Charging	20.70%	Online & Web Services	6.61%	Transformers	15.86%
Energy	7.05%	Outdoor Products	7.93%	Transmission & Distribution Equipment	7.05%
Energy Audits	4.41%	Outside Line	4.41%	Underground Equipment	8.37%
Energy Efficiency	12.78%	Personal Protective Equipment - PPE	31.28%	Vehicles & Vehicle Equipment	11.01%
Energy Storage	7.93%	Power	16.74%	Video	6.17%
Estimating	29.96%	Power Quality & Distribution	16.74%	Wind Energy	6.61%
Fasteners, Hangers, Clamps & Supports	26.43%	Power Tools	33.04%	Wire & Cable	34.36%
Financial	13.66%	Pre Fabrication	33.48%	Wiring/Cabling General	27.31%
		Pre-Construction	27.31%		

Exhibitors Index

- Manufacture
- MB Metal Technologies, Inc.
- McCormick Systems, Inc.
- Milspec Industries
- Milwaukee Tool
- National Fire Protection Association
- National Real Estate Advisors
- NECA Booth (The)
- NECA EARN
- NECA Exhibit Sales Show Office
- NECA Innovation Studio
- NECAPAC
- NICHIFU AMERICA INC
- Orbit Industries, Inc.
- Panduit Corporation

NECA 2020 LIVE by the Numbers

US Attendees

AK - 18	KS - 20	OH - 343
AL - 9	MD - 105	OK - 141
AR - 9	ME - 9	OR - 141
AZ - 59	MI - 109	PA - 183
CA - 364	MN - 149	RI - 15
CO - 45	MO - 162	SC - 13
CT - 39	MS - 3	SD - 11
DC - 25	MT - 6	TN - 27
DE - 15	NC - 24	TX - 114
FL - 109	ND - 11	UT - 77
GA - 68	NE - 19	VA - 67
HI - 40	NH - 3	VT - 1
IA - 58	NJ - 28	WA - 139
ID - 22	NM - 15	WV - 23
IL - 603	NV - 9	WY - 8
IN - 97	NY - 151	TOTAL - 3846

International Attendees

Belarus - 1
Belize - 1
Brazil - 3
Canada - 32
Colombia - 1
Costa Rica - 1
Dominican Republic - 4
Ecuador - 1
Grenada - 1
Honduras - 2
Hong Kong - 1
Japan - 1
Mexico - 5
Netherlands - 1
Switzerland - 1
Ukraine - 1
Total International 57

Total NECA 2020 LIVE Numbers

Total Participants: 5,104
 Total Professional Attendees: 3,903
 NECA National & Chapter Staff: 137
 Total Exhibitor Personnel: 1,064

By Comparison: NECA 2019 Las Vegas

Total Participants: 8,546
 Total Professional Attendees: 6,066
 Children / Staff: 308
 Total Exhibitor Personnel: 2,172

Total Participation History

2020	5,104
2019	8,546
2018	10,223
2017	6,263
2016	6,320
2015	6,543
2014	6,626
2013	5,111

Exhibit History

Year	Location	Companies	Net Sq. Ft.
2020	Virtual	93	n/a
2019	Las Vegas	328	109,100
2018	Phila	289	90,350
2017	Seattle	260	78,900
2016	Boston	298	86,600
2015	San Fran	268	68,000
2014	Chicago	276	76,150
2013	Wash DC	290	66,930



Sampling of NECA 2020 LIVE Attending Firms

1electric
4D Electric
5 Points Electrical
808 Electric & Telecom
911 Plumbing & Electric
A & A Electric Services
A B C Electric
A C Scott Electric
A Comer Electrical Services
A F Smith Electric
A Murphy
A Pi Company
A S F Electric
A-1 Electric
Aarow Electrical Solutions
Abbott Electric
ABCom of MN LLC
ABM Electrical Power Solutions
A-C Electric
Action Electric Company
Actionwear Saskatoon
ACU Sign Corp
Adams Electric
Advance Communication
Advance Sound
Advanced Cable Systems
Advanced Electrical Systems
Advanced Layout & Estimating
Advent Systems
AEC Network
Aetna Fire Alarm Service
Affiliated Engineers
Ahlstrom-Schaeffer Electric
AI Solutions
Aladdin Electric
Alason Electrical
Albarell Electric
Alcan Electrical & Engineers
Alden Electric
Aldon Electric
Aldridge Electric
All American Electric
All Bright Electric
All Electric
All Phase Power & Lighting
All Tech Energy
Allan Electric
Allison Smith
All-Pro Electric
Allume LLC
Alpine Electric Inc
Al's Electric of St Cloud
Alterman
Alternalite Electric
Amaya Electric
American Electric
American Legacy Construction
Amped Electrical Solutions
Amptek Inc
Anacortes Electric
Anderson Electric
Angler Electrical
ANR Electric
Anthony Peete Electrical
Apache Electrical
APE&C
Apollo Electric
Applied Communication
Apprentedje
ARC Electric & Lighting
Arcadia Electrical
Archiable Electric
ArchKey Solutions
Arcon Electric
Area Electric
Argon Electric
Argonne National Lab
Aschinger Electric
Ashburn Power & Light
Ashford Electric
Astor Electric
Atkins Electric
Audio Engineering
Aurora Electric
Austin Electric

Automation & Electronics
AVI-SPL
Avondale Electric
Ayer Electric
AZCO
B & G Electrical
B & O Electric
B&W Electric
Baker Electric
Ball Electric
Banks Electrical Service
Barri Electric
Bass Electric
Battaglia Electric
Baxter-Kenworthy Electric
Bay Area Systems & Solutions
Bayview Electric
BD SESA ELECTRIC
Beaudoin Electrical Construction
BECC Electric
Beci Electric
Beck Electric Company
Belasco Electric Co
Belknap Electric
Bellsom Electric
Benson Electric Company
Bent Electrical Contractors
Berry Electric
Berwick Electric Company
Bespoke Engineering Limited
Best Electrical Company
Betschart Electric
Bickle Electric Contracting Co
Big State Electric
Bixby Electric
Black & McDonald
Black Box Network Services
Black Stallion
Blackwater Electric Coc
Blanding Electric
Block Electric Company
Bloomington Electric Company
BlueStar Communications Group
Bob Davis Electric Company
Bockmon & Woody Electric
Bodine Electric of Decatur
Brandman University
Brava Electric & Telecom
Brent Electric Company
Bridge Electric
Bridges Electrical Contractors
Briggs Electric
Brint Electric
Brite Solutions Lighting
BRK Electrical Contractors
Broadway Electric Service Corp
Broken Arrow Electric
Bronco Electric
Brooks-Berry-Haynie & Associates
Brown and Caldwell
Brown Electric
Bruce & Merrilees
Bryant Ritter Hewitt
Buffington-Burns Electric
Building Automated Sys & Svcs
Building Electronic Controls
Building Integrated Services
Building Systems Technology
Burden Electric
Burrow Corp Inc
Buzy Bee Electric
BW Systems
Byrne Electric Company
C & M Electric
C & M Electrical Contractors
C A Riley Electric Construction
C and C Power Line
C310
CAB
Cache Valley Electric
Callihan Electric
Calvert Mechanical Solutions
Canadian Electrical Contractors
Candor Electric
Canino Electric

Cannon & Wendt Electric
Capital Electric
Carr & Duff
Carter Electric
Cartier Electrical Technologies
Carver Electric Company
CBIONE
CCABH
CECCO
CED'All Phase Electric
CEI
Cellectic Electrical
Center Line Electric
Central Alert
Central Electric Company
Central Valley Electric
Centre Law and Consulting
Century Electric Co
Chapel Electric Co
Chapman Electric Inc
Charles H MacDonald Electric
Charles J Hoyler Electrical
Chatfield Electric
Cherry City Electric
Chewning & Wilmer
Christenson Electric
CIR Electrical Construction Corp
Citadel Electric Group
CK Electric Services
Classic Electric
Cleveland Electric
Coastal Electric
Cochran
Coefficient Electric
Cogburn Bros Electric
Collier Electrical
Collins Electric
Collins-Hammond Electrical
Columbia River Electrical
Com-Bell Systems
Comet Electric
Commercial Electric
Commercial Electrical Contractor
Commonwealth Electric
Completely Wired
Con J Franke Electric
Concur Electric
Connelly Electric
Consolidated Electric
Contemporary Electric
Continental Electrical
Contra Costa Electric
Contractors Power and Light
Converged Communication Partners
Cosco Fire Protection
Crawford Company
CRC Electric
Crescent Electric Supply Company
Crosco Electrical Services
Crosstown Electric
Crown Electric
Cruise Electric
CSI Electrical Contractors
Cummins Electric
Cupertino Electric
Current Communications
Current Electric
Curtis Electrial Construction
Custom Electric
D & D Electric Company
D & K Hunt Electric
D & R Contracting
D & R Monitoring Networks
D C Electric
D E Williams Electric
D F Best Company
D Suehiro Electric
Dad Patchen
Dagostino Electronic Services
Danard Electric
Danboise Mechanical / Electrical
Dane & Assoc Electric
Daniel's Electrical Construction
Davenport Electric Contract Comp
Davies Electric Company

Davis Pickering & Company
DCA GROUP
Decker Electric
DEEM
Deer Park Electric
DeSignore Electrical Contractor
Delta Electric
Delta Electrical Contractors
Delta Line Construction
Delta Services
Demand Electric
DiFazio Power & Electric
Distributed Energy
Diversified Utility Services
Dixie Electric Company
DKA Electric
DL Smith Electrical
DLC Electric
Donatelli Electric
Doublejack Electric Company
DPE Electric
Dragados USA
Dual Temp of Illinois
Duke Electric Company
Durkin Electric Company
Du-Watts Electric Inc
Dyco Enterprises
Dynalectric
E Stone Inc
E W Audet & Sons
E W Scott Electric
E2E Summit
EC & M Contractors
EC Company
EC Electric
ECA
Eckardt Electric
Eckelkamp Electric Company
ECO Lighting Services & Technology
Edgar Electric Co
Edward W Scott Electric
Egan Company
Einheit Electric Construction Co
Eldor Electric
Electric Conduit Construction
Electric Construction Inc
Electric Motor Shop
Electric Plus Inc
Electric Service & Supply Co
Electric Service of Clinton
Electric Solutions Unlimited
Electric Supply Company
Electric West Inc
Electric Wild Rags
Electrical Contractors
Electrical Corp of America
Electrical Corporation of Americ
Electrical Design Systems Corp
Electrical Insights
Electrical Power & Design
Electrical Service & Systems
Electrical Synergies
Electrical Systems & Services
Electrical Testing
Electricraft
Ellis Electric
Ellis, P J Electric Company
EMC Electric
EMCOR Group
Emerald Electrical Contractors
Emerson's High Voltage Maintenance
Emery Electric
Endeavor Energy Resources
Energy electric
Enertecnica
Engel Electric Company
Engineering News Record
Engler Electric
enLighten Engineering
Enterprise Electrical Services
EQ Electric
Erbsville Electrical Contractors
Erickson Electric Company
ERMCO
ES Boulos Company

Sampling of NECA 2020 LIVE Attending Firms cont.

ESCO Electric
ESI ELECTRIC
Estone
Ever Electric
Ewing Electric
Excel Electric of Tacoma
Express Electric
F D Hayes Electric Company
F W Electric Inc
Fagan Electric Co
Fazio International Ltd
Feazel Electrical Contracting
Ferguson Elec Construc Co
Ferndale Electric Company
Ferry Electric Company
FET Construction Services
Fiber Communications
Firelands Electric Inc
Firestone Consulting Group
First Choice Electrical Solution
Fisk Electric Company
Five Star Electric Corp
Fleming Electric Inc
Flex Electric
Foley Electric
Forest Electric Corp
Four Star Electric
FourGen Holdings
Foy Group Corporation
Fraser Morris Electric
Frederickson Electric
Freestate Electric
Frey Elec Construction
Frost Electric Company
Fuellgraf Electric Company
Full Circle Electric
Fuller Electric Corporation
Fullford Electric
Furness Electric
G & B Electric
G & J Electric
G & M Electrical Contractors
G Squared Electric
G&M Electric
Garnet Electric
Gateway Electric
Gatter and Diehl
GECO Systems
Geiger
George J Martin & Son
Gibson Elec & Tech Solutions
Gilbert Electric
Giles Electric
Gilligan Electric
Ginter Electrical
Glaenger Electric
Gordon L Seaman
Goulder AJ Electric
Grand Kahn Electric
Granite Ledge Electrical
Grasser Electric
Great Lakes Electrical
Great Service Forums
Greer and Associates
Gregg Electric
Groff Electric
Gross Electric
GRP/Wegman
GS Electric Company
Guarantee Electrical
Guest Electric
Gulf Coast Electric
Gulf Electric Company
Gulu Electrical
Gunn Electric
Gunnar Electric
Gurtz Electric
H & K Electric
H B Frazer
H&L Electric
Haakenson Electric
Hanenkamp Electric
Hanlon Electric
Hansard Electric
Hardt Electric

Harlan Electric
Harrington Electric
Harris Companies
Harry B Miller Company
Hartmann Electric
Hatzel & Buehler
Hauf Electric
Haugland Energy
Hawkeye Electric
Hawkins Electrical Construction
HB Quality Solutions
HBC Engineering
HDR
Heart Utilities of Jacksonville
Heartland Electric
Hedlund Technologies
Heffler Contracting Group
Heller Electric Company
Helm Electrical Services
Herbst Electric
Hewitt Young Electric
Hicks Electrical
HIG Services
High Lighting Service
Hill Air Force Base
Hilscher-Clarke Electric
Himes Electric
Hinck Electric
Hive Electric
HMT Electric
Hobbs & Company
Holden Electric
Holmes Electric
Holtz
Hooper Corporation
Hotwire Elec
Hour Electric
Hunt Electric
Hurt Electric
Husky Enterprises
Hy-Power Electric
I B Abel
Ibid County Electric Inc
IDL Communications & Electric
IETT
IES Residential, inc.
Imperial Electric Company
Industrial Contractors Skanska
Industrial Controls & Electric
Industrial Electric Company
Industrial High Voltage
Industrial Info Resources, Inc.
Infinite Energy Construction
Infinity Electric Company
InfoTech
Inglett & Stubbs
Inline Electric Supply
Inside Out Electric
Instrument & Control Systems
INTECH
Integrated Control Solutions
Integrated Electronic Systems
Integrated Security Controls
Integrated Technologies Grou
Interstate Electric
Intrepid
Ion Electrical Construction Service
IPS Electrical
Irizar Electric
ITC Electrical Technologies
J & J Electric Inc
J & M Brown Company
J & M Electric
J Bathe Electric
J Becher & Assoc
J E Richards Electric
J F Electric Inc
J H Lamb
J M Clayton Company
J M Electric
J M Electrical
J P Daly & Sons
J Pollack Electric
J W Keohler Electric
J Watts Electric

Jack Pierce Electric
Jack Spring Electrical
Jamerson & Bauwens
James J O'Rourke
Jayhawk Electric
JBL Electric Inc
JD Electronics
JD Martin
Jeffries Electrical Services
JH Kelly
Jim Kirchner Electric
JL Electric
JM Electrical
JMC Electrical Contractor
Joe Dickey Electric
Joe Lunardi Electric
John A Penney Company
John Burns Construction
John Mills Electric
Johnson Modern Electric
Johnson-Peltier
Jolen Electric & Communications
Joplin Industrial Electric
JRB Electric
K L Electric
K V Electric
Kaemmerlen Electric
Kaiser Electric Inc
Kaplan-Schmidt Electric
Kay-Bee Electric
KB Advanced Technologies
KBE Building Corporation
Kelso Burnett
KER Electric
Ketcham Trade Services
Keystone Electric
Kieffer Electric
King Electric
Kirby Electric
KJ Company
Klaren Electric
Knox Electrical Contractors
KolKay Electric
Koontz-Wagner
Kordick Electric
Kroeschell Engineering
L E Myers
L K Comstock & Company
L R Brabham
L3Harris Technologies
LaCrosse Electric Company
Laibe Electric/Technology
Lake Erie Electric
Lan-Tel Communications
Laswell Electric Company
Lauderdale Electric
Leadership Surge
LED Electric & Lighting Contractors
Legacy Electric
Lemberg Electric Company
Letourneau Enterprises
Liberty Electrical
Libra Electric Company
Lighthouse Electric
Lightning Electric
Lightspeed Electrical
Lin Haw International
Line Load Electrical Contractors
Linear Electric
LIVE Electric
Livey Electric
LLD Electric
Lloyd F McKinney Associates
LogicLamp Technologies
Lombardo, J. Electric
London Road Electric
Lone Star Electric
Lowy & Donnanth
LVC Companies
LVT Systems
Lynco Electric Company
Lynnwell Associates
Lyons Electric Company
M & W Electric
M G Electric Service

M Gitlin Company
M Watanabe
M. J. Electric
Maddox Electric
Madsen Electric
Main Electric
Main Lite Electric
Mainline Electric
Malko Communication
Mansfield Electric
Marable-Pirkle
Marchione Electric
Marden Electric
Mare Solutions
Maron Electric
Marsula Electric
Martell Electric
Maryland Electric
Marzo E&C
Master Electric
Master Technology Group
Mathurin Electrical
Max Electric
Mayberry Electric
Mayers Electric
MB Electric
McClure Electric
McDade Woodcock
McDonald Electrical Corp
McInnis Electric
McMichen Electric
McMillan Data Communications
McMillan Electric
McPhee Electric
McWilliams Electric
MDI Electrical Construction
MDU Construction Services
Mead & White Electrical
Mel-Kay Electric
Melton Electric
Mercado Electric
Mercury Electric
MetroPower
Meyer Electric
Michels Power
Mid-City Electric
MidCo Inc
Mid-State Electric
Mid-West Electric
Midwest Interstate Electrical
Mike Brown Electric
Mill Plain Electric
Miller Electric
Miller Engineering
Milne Electric
Mitchell Electric
MJ Electric
MJM Electric
ML&P
Modern Electrical Solutions
Mohawk Electric
Mojave Electric
Mon Valley Electric
Mona Electric Group
Moore Electric
Moore Electrical
Moorhead Electric
Morales Electrical
Moran Electrical
Morley-Moss
Morrow-Meadows
Morse Electric
Mountain Power Construction
Mountain States Electrical
Mountain West Electric
Mountainside Electric
Mr. Electric
Mulhern Electric
Munro Electric
Murphy Electric & Industrial
Muska Electric
Muth Electric
MWI Electric
Nabco Electric
Napp Electric

Sampling of NECA 2020 LIVE Attending Firms cont.

Nash Electrical
National Electric
National Security Works
NBE Electrical Contractors
Nearshore Electric
NEI Electric
Nelco Electric
Nelson Electric
Neo Electrical Solutions
Nesko Electric Company
New Age Telecom
New River Electrical
Newkirk Electric
Nexans
Niles Electric
Nolin Electric
North Country Electrical
North Electric
North Kansas City Electric
North/Western Electrical Corp
Northeast Electric
Northern Powerline Constructors
Northline
Novatny Electric Company
Nucero Electrical Construction
O'Bryant Electric
O'Connell Electric
OEG Inc
OESCO
O'Fallon Electric Company
Okeh Electric Company
Oklahoma Electrical Supply
OlympiaTech Electrical
Olympic Electric Company
Omega Flex
Ongarde
Oran's Electric
Osborne Electric
Owens Electric
P&D Electric
P1 Group
PAC Integrations
Pacific Coast Electrical
Pacific Electrical Contractors
Pacific Power Electrical
Pajaro Valley Electric
Palace Electrical Contractors
Pals Electric
Pandora Electrical
PAR Electrical
Parson Associates
Parsons Electric
Parsons/P1
Patriot Industries
Paul's Electric
PayneCrest Electric
Pearson Electric
PEC Solutions
PEI Inc
Performance Electrical
Peters Electric and Technology
Peterson Electric
Pfeiffer Electric
Phalcon
Phoenix Electric
Pieper Electric
Pieper Power
Pirkle Electric
Player & Company
Potelco
Power Plus Inc
Precision Electrical
Preferred Electric
Premier Electrical
Premise Solutions
Primary Systems
Prime Electric
Primoris Electric
Pritchard Electric
Progression Electric
Prospect Electric
PT Mechanical Group
PTA Engineering
Pueblo Electric
Pulse Electric

Pyramid Electrical
Quality Electric
Quantum Crossings
Quantum Electric
R I S Electrical
Rath Electric
Rawlins Electric
RC Power
RCD Electrical
Ready Electric
Red Hawk Security
Red River Valley
Red Top Electric
Redwood Electric Group
Resolve-One Inc
Restore Electric
Rex Electric
RHS Rite Hospital System
Richmond Electric
Rick Electric
Riggs Distler & Co
Ring Electric
River Electric
River Town Electric
Rivers Plumbing and Electric
RKNY Electric
RMF Nooter
Rob Zachariason Electric
Robert B Samuels
Roberts Service Group
Robles Electric Solutions
Rockford Tech-Systems
Roman Electric
Rommel Construction
Ron's Electric
Rosendin Electric
Rotor Electric Company
Roz-A-Lite Electric
RPL Electric
Rushing Electric
Ryan Electric
Rydalch Electric
S & L Electric
S & P Electrical
S and M Electric
S. E. Electric
Sabino Electric
Sabroske Electric
Sac Valley Electric
Sachs Electric
Sanbros Corporation
Santa Maria Electric
Santon Electric Company
Saper Systems
Sare Electric
Sargent Electric
Sasco Electric
Saturn Electric
Saunders Contracting Services
Savannah River Nuclear Solutions
Schaeffer Electric
Schetter Electric
Schlesinger Electrical
Schultheis Electric
Seahurst Electric
Sempronius Electric
Sequoyah Electric
Sequoyah Network Services
Service Electric
SGT LCC
Shambaugh & Son
Shamrock Electric
Shannon S K Oshiro
Sharlen Electric
Shaum Electric
Shaw Electric
Shawver and Son
Shea Electric & Comm
Shelley Electric
Shelly Electric
Sidco Electric
Sidewinder Electric
Sidney Electric
Sierra Electric
Sigal Utility Services

Signature Electric
Singleton Electric
Sir Raleigh Electric
Skanska USA Civil
Skylark Electric
Skyline Electric
SnowCap Electric
Sodon's Electric
Solitude Entertainment
Source Lighting & Electric
South Shore Electric
Southern California Edison
Southern Champion Tray
Southern Contracting
Southland Electrical
Southport Engineering
Sparky Channel
Spectra Electrical Services
Speelman Electric
SPI Health and Safety
Sprig Electric
St Andrews Construction Services
St. Croix Tissue
Stafford Electric
Standard Electric
Star Electric
Stark Electric
State Group Industrial
State Line Construction
Stellar
Stephens Electric
Sterling Electric
Sterling Industrial
Sterling Langley
Stokes Electric
Strategic Mechanical
Streamline Electric
Strickland Electric
Stuart and Sons Electrical
Sturgeon Electric
Sullivan & McLaughlin
SunBug Solar
Suncoast Electrical Systems
Sunflower Electric
Sunvison
Super Electric
Superior Electric
Sutton Electric
SVUSD
Swain Electric
Swan Electric
Sway Factor
Sweeney Electric
Sycamore Engineering
T D Padesky Electric
T.P. Electric
TA Services Group
Taft Electric
Tal Systems
Talbot Corporation
TAS Inc
Tate Electrical
Taylor Electric
Taylor-Made Concepts
TDN Electric
Tec Electric
TEC Electric
Technical Management Associates
TELCO
Telecom Technicians
Telenet Communications
Tempo Communications
Tennessee Associated Electric
Tetra Pak
The BarTech Group
The Brandt Companies
The CTP Group
The John S. Knight Center
The Mike Cox Electric
The State Group
The Superior Group
Thomas Semich
Thompson Electric
Thunderbird Electric
Tice Electric

Tirone Electric
TJR Enterprises
TKO
TNT Electric
Total Electric
Totem Electric
Townsend Controls & Electric
Tradesmen Media
Transeco
Transtar Electric
Tri State Electric
Triad Electric
Triangle Electric
Tri-City Electric
Trinity Electric
T-Squared Electrical
Tulsa Electrical
Turner Electric
Turtle & Hughes
Twin City Electric
UHL Company
Ullman Electric
Unirac
United Electric
University Electric
Upstate Electric
UpTime Electric
Urban Harvest Partnership
US Communications & Electric
Usmail Electric
Utilities Instrumentation
V L Chapman Electric
Valiant Power Group
Valid Electric Company
Valley Electric
Valriya
Van De Voorde Services
Van Ert Electric
Van Herweg Electric
Vasoli Electric
VEC
Venture Electrical Contractors
Veterans Electrical Group
Videotec Corporation II
Vierra electric
Viking Electric
VIP Electric Company
VIZIALINK
V-MAX Electric
W J Leasa Electric
W R O'Neal Electric
W. Bradley Electric
W.F. Braun Engineering
W.G. Dale Electric
Walker Electric
Wasa Electrical
Wasatch Electric
Weathers Electric
Weber Electric
West Side Hammer Electric
Western Allied Mechanical
Wesworth Electric
Weydman Electric
Wheeler Electric
White Electrical
Whitehead Electric
Wickham Electric
Wilcox Electric
Wilson Construction
Wilson Electric
Windsor Electric
Winger Contracting
Wired AK
Wisler Electric
Wizard Installations
W-Land Energy Efficiency
Womack Electric Supply
Woodall ElectricCompany
Woods Electric ompany
WTH Technologies Group
Wyman & Sons Electric
Wynn's Electrical Services
Young Electric
Zeller Digital Innovations
Zeller Electric
Zenith Systems

Trade Show Education Topics

Each year, NECA partners with our exhibitors to bring the latest technologies and advancements to our audience. Electrical contractors have not been able to attend meetings in 2020 due to the pandemic and they're hungry for information. The following schedule was available during the LIVE days and On-Demand through December, 31, 2020. We offered:

- Twenty-four 30 - minute education sessions
- Twenty-seven 5 - minute product demonstrations

Tuesday, Oct. 6, 2020

11:15am - 11:20am Product Demonstration #1 - Intelligent panelboards and switchboards by EATON
11:20am - 11:50am TS#1 - The 3 C's: Connected, Content-Enabled, and Constructible - Trimble
11:50am - 11:55am Product Demonstration #2 - Trimble Accubid Anywhere
11:55am - 12:25pm TS#2 - Safety Technology: Innovative Tools to Create a Safer Jobsite During COVID-19 and Beyond - United Rentals
12:25pm - 12:30pm Product Demonstration #3 - McCormick Estimating Software
12:30pm - 1:00pm TS#3 - Are you Compliant? : Understanding and Designing Code Compliant Anchorage of Hangers and Braces - DEWALT
2:00pm - 2:30pm TS #4 - Becoming an Integrator in Wireless - Graybar
2:30pm - 2:35pm Product Demonstration #4 - Westex® DH Air™
2:35pm - 3:05pm TS #5 - Applying Technology for Construction Productivity - Milwaukee Tool
3:05pm - 3:10pm Product Demonstration #5 - Sta-Kon Ferrules & Hand Tools by ABB
3:10pm - 3:40pm TS #6 - Take a Look at How's Chicago LMCC is Out Getting More Work During COVID-19 - Powering Chicago
3:40pm - 3:45pm Product Demonstration #6 -Southwire's MAXIS® EXTREME DUTY TENSIO METER
3:45pm - 4:15pm TS #7 - Which is Better: Compression or Mechanical Lugs? -ABB
4:15pm - 4:20pm Product Demonstration #7 - Labor Chart Platform
4:20pm - 4:50pm TS #8 - Keeping the "Line" of Communication - Milwaukee Tool
4:50pm - 4:55pm Product Demonstration #8 - Fluke T6-1000 PRO Electrical Tester
4:55pm - 5:00pm Product Demonstration #9 - Smart Commercial and Industrial Devices by Leviton

Wednesday, Oct. 7, 2020

11:15am - 11:20am Product Demonstration #10 - Turn your Customers into Partners with EcoStruxure Power by Schneider
11:25am - 11:45am TS #9 - NECA Safety Corner with Milwaukee Tool
11:50am - 11:55am Product Demonstration #11 - M18 FUEL™ ANGLER™ Pulling Fish Tape by Milwaukee Tool
11:55am - 12:25pm TS#10 - High Voltage Safety - Greenlee
12:25pm - 12:30pm Product Demonstration #12 - Davis Multi-Plug
12:30pm - 1:00pm TS#11 - How Digitalization and IoT Intelligence is Driving More Reliable Power Systems by Eaton
2:00pm - 2:30pm TS #12 - Break into Prefab & Digitized Procurement without BIM or Upfront Costs - Graybar
2:30pm - 2:35pm Product Demonstration #13 - All Jacks™, Cordless Cannon 3K™ and other wire pullers by iTool
2:35pm - 3:05pm TS #13 - Creative Payment Solutions in Unique Times - Paymentus
3:05pm - 3:10pm Product Demonstration #14 - TriBuild Construction Management Software by McCormick Systems
3:10pm - 3:40pm TS #14 - Estate Planning: Why Now is More Important than Ever - Federated Insurance
3:40pm - 3:45pm Product Demonstration #15 - New Graybar App
3:45pm - 4:15pm TS #15 - Why Intelligent Systems are the Next Chapter of ConTech for Electrical Contractors - Procore Technologies, Inc.
4:15pm - 4:20pm Product Demonstration #16 - ReliaGear™ neXT Power Panel by ABB
4:20pm - 4:50pm TS #16 - VFD Cables: Essential or Overkill - Southwire
4:50pm - 4:55pm Product Demonstration #17 - Introducing the FL-400 Floor Box by FSR
4:55pm - 5:00pm Product Demonstration #18 - 6-in-1 Cable Termination Tool by Greenlee

Trade Show Education Topics cont.

Thursday, Oct. 8, 2020

11:15am - 11:20am	Product Demonstration #19 - Trimble SysQue
11:25am - 11:45am	TS #17 - Using 3D Capture for Remote Inspections - Trimble
11:50am - 11:55am	Product Demonstration #20 - Telesteps Telescopic Ladder
11:55am - 12:25pm	TS#18 - Arc Flash Safety: Building Organizational Resilience and Best PPE Practices - Westex
12:25pm - 12:30pm	Product Demonstration #21 - Arc Quenching Switchgear by Eaton
12:30pm - 1:00pm	TS#19 - How COVID-19 is Impacting the Real Estate Market- National Real Estate Advisors
2:00pm - 2:30pm	TS #20 - How Service Can Legacy Contractor Value - ServiceTitan
2:30pm - 2:35pm	Product Demonstration #22 - 3M Electrical Tapes
2:35pm - 3:05pm	TS #21 - Evolution of the Industry: Transform Industry Challenges Into Profitable Opportunities - Schneider Electric
3:05pm - 3:10pm	Product Demonstration #23 - Zinsco Commercial Bolt-on Circuit Breakers by Connecticut Electric
3:10pm - 3:40pm	TS #22 - Accelerating Digital Transformation: Industry Forces and Insights Through the COVID-19 Pandemic - GoCanvas
3:40pm - 3:45pm	Product Demonstration #24 - Ugly's Electrical Reference
3:45pm - 4:15pm	TS #23 - The Importance of Strategic Business Planning - 3M
4:15pm - 4:20pm	Product Demonstration #25 - My Leviton App
4:20pm - 4:50pm	TS #24 -Breaking the silos between Design, Fabrication and Procurement by Sanveo
4:50pm - 4:55pm	Product Demonstration #26 - Legrand Smart Lighting for Your Home _ The radiant® Collection
4:55pm - 5:00pm	Product Demonstration #27 -Total Control by United Rentals



Comparison of NECA 2020LIVE with NECA 2019 Las Vegas

- In 2019 there were 21 education sessions put on by exhibitors that had a total participation of 590 attendees
- In 2020 there were:
 - 24 thirty-minute education sessions put on by exhibitors that had a total participation of 2,402 attendees
 - 27 product demos put on by exhibitors that had a total participation of 1,225



NECA 2020 LIVE Exhibitors

3M
ABB
Agora
American Linear Lighting
American Technical Publishers
AnchoRock Safety Software
Applied Software/eVolve MEP
Austin Lane Technologies
Autodesk Construction Cloud
BICSI
Bluebeam Inc
Border States
BuildOps
CAB
CMiC
ConEst Software Systems
Connecticut Electric
Corellian Software
Crescent Electric
DADO, Inc
Davis Plug, LLC
DeepHow
Dell Technologies
DEWALT
Divergent Alliance
Eaton
Electrical Contractor Magazine
Element Industrial
Enespro PPE

eSub Construction Software
Federated Insurance
Flir Systems
Fluke Corporation
FSR
GE Current, a Daintree Company
GlenGuard
GoCanvas
Graybar
Greenlee
Hilti
Hubbell Wiring Devices-Kellems
iTOOLco
KNIPEX Tools
LaborChart
Legrand
LENOX TOOLS
Leviton Manufacturing
Lowe's
Lytx
Maddox Transformer
Makita USA
ManufactOn
MB Metal Technologies
McCormick Systems
Milspec Industries
Milwaukee Tool
National Real Estate Advisor
NECA

NFPA
Nichifu America
Orbit Industries
Panduit Corporation
Paymentus
Penn Aluminium
Procore
Prophix Software
Regal/Telesteps
Rexel
Rosendin Electric
Sanveo, Inc
Schneider Electric
ServiceTitan
Siemens Industry
Sonepar USA
Southwire
Specified Technologies
The Electrical Advertiser
ToolWatch
Trimble
Ugly's Electrical References
United Rental
Verizon Connect
Vertiv/High Voltage Maintenance
Vision InfoSoft
WESCO Distribution
Westex by Milliken
Windsor Wire



WE'RE BACK!

OCTOBER 9-12, 2021

★ FACE-TO-FACE IN NASHVILLE
★ NECA LIVE VIRTUALLY



DON'T MISS OUT!

For more information on attending NECA 2021 Nashville:
T 202-991-6263 • meetings@necanet.org

